

## Megumi Naoi

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### ACADEMIC POSITIONS

#### **University of California, San Diego (San Diego, California)**

*Associate Professor, Department of Political Science, 2013-*  
*Assistant Professor, Department of Political Science, 2006-2013*  
*Acting Assistant Professor, Department of Political Science, 2005-2006*

#### **Princeton University (Princeton, New Jersey)**

*Pre-doctoral Fellow, Neihaus Center for Globalization and Governance, 2004-2005*

### VISITING POSITIONS

#### **Waseda University (Tokyo, Japan)**

*Research Fellow, Graduate School of Asia-Pacific Studies, Fall, 2010*  
*Research Fellow, Department of Political Economics, Fall, 2009*

#### **Chulalongkorn University (Bangkok, Thailand)**

*Research Fellow, Department of Political Science, Summer, 2001.*

#### **Keio University (Tokyo, Japan)**

*Research Fellow, East Asian Institute, 2001-2003*

#### **Tsinghua University (Beijing, China)**

*Visiting Student, Summer 2000*

### EDUCATION

Ph.D. Department of Political Science, Columbia University, New York. 2006  
M.A. Department of Political Science, Keio University, Tokyo. 1999  
B.A. Department of Political Science, Keio University, Tokyo. 1996

### BOOK

*Building Legislative Coalitions for Free Trade in Asia: Globalization as Legislation*, 2015. Cambridge University Press.

2015 Honorable Mention for William H. Riker Book Award given for the best book on political economy published during the past three calendar years, American Political Science Association.

## PEER-REVIEWED JOURNALS

7. Megumi Naoi and Ikuo Kume. 2015. Workers or Consumers? A Survey Experiment on the Duality of Citizens' Interests in the Politics of Trade, *Comparative Political Studies*, September Issue, Vol. 48, No. 10, 1293-1317.
6. Megumi Naoi and Shujiro Urata. 2013. Free Trade Agreements and Domestic Politics: The Case of the Trans-Pacific Partnership Agreement. *Asian Economic Policy Review*, 8(2), 326-349.
5. Megumi Naoi and Ikuo Kume. 2011. "Explaining Mass Support for Agricultural Protectionism: Evidence from a Survey Experiment During the Global Recession," *International Organization*, Vol.65, No.4, pp.771-795.
4. Erik Gartzke and Megumi Naoi. 2011. "Multilateralism and Democracy: A Response to Keohane, Macedo and Moravcsik," (Dissent). *International Organization*, Vol.65, No.3, pp.589-598
3. Megumi Naoi and Ellis Krauss. 2009. "Who Lobbies Whom: Special Interest Politics under Alternative Electoral Systems," *American Journal of Political Science*, Vol.53, No.4. October 2009. pp.874-892.
2. Tom Kenyon and Megumi Naoi. 2010. "Policy Uncertainty in Hybrid Regimes: Evidence from Firm-level Surveys," *Comparative Political Studies*. Vol.43, No. 4, April 2010. pp.486-510.
1. Megumi Naoi, 2009. "Shopping for Protection: The Politics of Choosing Trade Instruments in a Partially-Legalized World," *International Studies Quarterly*, Vol.53, Issue 2, June 2009. pp.421-444.

## BOOK CHAPTERS, MONOGRAPHS AND NON-PEER REVIEWED ARTICLES

\*\* indicates a single-blind, peer-reviewed publication.

Megumi Naoi and Ikuo Kume 2014. "Hitobito ha naze nougyo hogo wo shiji surunoka: saabei jikken kara miete kuru mono," *Leviathan*, Fall, 2014 [Japanese version reprint of "Explaining Mass Support for Agricultural Protectionism" published in *International Organization*, 2011.]

Jason Kuo and Megumi Naoi. 2014. "Individual Attitudes," in Lisa Martin ed. (2014), *Oxford Handbook on the Politics of International Trade*. Oxford University Press.

\*\*Megumi Naoi and Ikuo Kume. 2013. "Coalition of Losers: Why Agricultural Protectionism Has Survived During the Great Recession." A chapter contribution to Miles Kahler and David Lake eds. *Politics in New Hard Times*. Cornell University Press.

\*\*Julia Lowell, Shujiro Urata, Megumi Naoi and Rachel Swanger. 2012. The United States, Japan, and Free Trade: Moving in the Same Direction? *RAND Occasional Paper Series*. RAND Corporation.

Ellis Krauss and Megumi Naoi. 2011. "The Domestic politics of Japan's Regional Foreign Economic Policies," a chapter in a book edited by Vinod Aggarwal, *The Domestic Determinants of Asian Regionalism*, Springer.

Megumi Naoi. 2010. "Whose Side Do Legislators Take? The Politics of Economic Winners and Losers in the Global Economy," March 2010. *Journal of Law, Politics, and Sociology (Hougaku Kenkyu)*. Invited contribution.

Megumi Naoi. 2007. "Decentralization, Industrial Geography, and Politics of Export Regulation: Case of Sino-Japan Trade Disputes" a chapter in Ka Zeng ed. (2007), *China's Foreign Trade Policy: New Constituencies*. Routledge, New York.

#### OTHER PUBLICATION

"Resisting Protectionism: Consumer Interests in Global Recession (Kikika no boueki: Shohisha Rieki Imakoso Uttaeyo)," Keizai Kyoshitsu, *Nikkei Shimbun*, January 28, 2009. Opinion-editorial with Ikuo Kume based on a survey experiment conducted in December, 2008.

#### WORKING PAPERS AND MANUSCRIPTS

Arata Kuno and Megumi Naoi. "Framing Business Interests: How Campaigns Affect Firms' Positions on Preferential Trade Agreements." Under Review.

Megumi Naoi. "Chasing the Median Voter: Framing Experiment with Legislators under Alternative Electoral Systems."

Megumi Naoi, Weiyi Shi and Boliang Zhu. "Yes-man Firms: How Government Campaigns Shape Firms' Positions on Globalization in China."

Megumi Naoi and Tetsuji Okazaki. 2013. "Political Economy of Trade Liberalization: The Case of Postwar Japan." *CIRJE Discussion Papers CIRJE-F-898*, Center for International Research on the Japanese Economy (CIRJE), 4.

Matt Kearney and Megumi Naoi. "Pork for Hawks: Pork Barrel Politics and Candidates' Policy Positioning."

Megumi Naoi. "Trade Agreements and Individual Support for Compensation: Coordinated Survey Experiments in Japan and the United States."

Megumi Naoi. "*Voting with the Wallet: Global Consumers and the New Politics of Economic Crisis*". My second book project asks: Why did we observe relatively stable mass support for the open economy, despite scholarly and media concern over the rise of protectionism during the 2007-2009 global recession? I argue that consumers, who have vested interests in the global economy, served as a vehicle of resistance towards protectionism in the face of strong protectionist demands from producers. I further show that what differentiates the 2007-2009 crisis from the previous world-wide crises is that Chinese exports have sustained and fueled consumers' commitment to an open economy.

#### FELLOWSHIPS, GRANTS, AND AWARDS ("PI" refers to principal investigator)

2015 Honorable Mention for William H. Riker Book Award given for the best book on political economy published during the past three calendar years, American Political Science Association.

(PI) Committee on Research Grant, University of California, San Diego (\$15,000) • 2014 for Partisan Politics and Mass Support for Trade Agreements: Experimental Evidence from East Asia

(PI) Committee on Research Grant, University of California, San Diego (\$30,000) • 2012-2013 for participating in Cooperative Congressional Election Study. With Gary Jacobson.

Japanese Government, Grant-in-Aid for Scientific Research (2012-2016). The Domestic Politics of Preferential Trade Agreements in Japan and South Korea.

(PI) Hellman Fellowship, University of California, San Diego (\$7000) • 2010-2011

Japanese Government, Grant-in-Aid for Scientific Research for Japan Globalization Survey (\$300,000) • 2008-2011

(PI) SSRC/Abe Fellowship, Grant for a second book project “Mobilizing Consumers: The Politics of Food Safety in the Global Economy” (\$73,000) • 2008-2009

(PI) UCSD, Committee on Research, “Political Survival in Globalizing Asia: Growth, Inequality, and Redistribution” (\$11,243) • 2008-2009

Suntory Foundation, Grant for “Political Economy of Legislative Deliberations in Japan” with Yusaku Horiuchi and Jun Saito • 2007-2008

(PI) UCSD, IICAS/IGCC Faculty Grant to hold a conference on Chinese Trade Policy • 2006

Princeton University, Center for Globalization & Governance, Research Fellowship • 2004-2005

(PI) Japanese Government, Japan Society for the Promotion of Science Grant • 2002-2005

(PI) Tokyo Foundation, JREX Research Grant • Fall 2001 (with Prof. Pitch Pongsawat)

Columbia University, President’s Fellowship: full tuition and stipend • 1998-2001

Fulbright Graduate Fellowship to attend graduate school in the United States: full tuition and stipend 1997-1998

## SERVICE

### Discipline

Committee member for R.O. Keohane award, *International Organization*, 2016.

Co-Editor, Political Economy Newsletter, Political Economy Section, APSA, 2017-.

Committee member for Mancur Olson Dissertation Award, American Political Science Association, 2015

Editorial Board Member, 2014-current, *International Organization*

Section Head for Asian Politics Section, Midwest Political Science Association, 2011

Reviewer for: *American Political Science Review*, *American Journal of Political Science*, *Comparative Political Studies*, *International Organization*, *Japanese Journal of Political Science*, *Journal of East Asian Studies*, *Journal of Politics*, *Political Analysis*, *Review of International Organizations*, *Social Science Japan Journal*, *World Politics*.

Conference Organizer, Conference on Chinese Trade Policy, UCSD • 2006

#### UCSD

Field Coordinator, International Relations, UCSD	2015-present
The Executive Committee, Center for Peace and Security Studies (cPASS)	2016-present
Space Committee, Department of Political Science, UCSD	2015-present
The Ho Miu Lam Endowed Chair Search Committee, UCSD	2015-2016
Admission Committee, UCSD	2014-2015
Omnibus Search Committee Chair, Methodology & American Politics	2014-2015
Naiman Fellowship Committee, UCSD's Japan Study	2011, 2012, 2015
Lecturer for Global Future Leader Program, IR/PS, UCSD	2011, 2012
Co-organizer, Project in International Affairs Speaker Series, UCSD	2007-2008, 2013-2014
Budget Committee, UCSD	2006
Organizer, Conference on Chinese Trade Policy, UCSD	2006

#### TEACHING

University of California, San Diego 2005-present

- (1) States and Markets in East Asia (Undergraduate seminar class)
- (2) Japanese Politics (Undergraduate lecture course)
- (3) States and Markets (Core graduate-level course)
- (4) Comparative Political Economy (Graduate seminar)
- (5) IR Workshop (Graduate-level course)
- (6) The Politics of Food in a Global Economy (Undergraduate lecture course)

#### Dissertation Committees:

Defended: Kuniaki Nemoto, Christina Chen, Derek Taiwei Liu, Celeste Beesley, Molly Bauer, Jihyeng Jeong, Michael Plouffe (Co-chair), Ryan Jablonski, Erin Troland (Economics), Justin Reeves, Weiyi Shi, Don Lee.

In Progress: Jason Kuo, Maya Duru, Adi Ranganath, Jack Zhang.

## LANGUAGES

Japanese: Native

Mandarin Chinese: Three and a half years of formal course work at Columbia University, including nine weeks of intensive training at the Columbia-Tsinghua Chinese Program in Beijing (Summer 2000).

Spanish: Four years of formal course work at Keio University. Completed summer program at Univ. de Nuevo Leon, Monterrey, Mexico (Summer, 1993). Passed Columbia University proficiency exam (2001).

## COMPUTER AND STATISTICAL SKILLS

STATA, R, SAS, SPSS, KYST, EPISLON, Geographical Information System (ArcView, ArcMap)  
HTML

## CONFERENCES and INVITED TALKS (Since August, 2005)

2016 (scheduled on July 9) Institute of Economic Research, Kyoto University  
2016 (scheduled on July 7) Symposium on Political Science in the United States, Keio University  
2016 (scheduled on July 6) Department of Political Economics, Waseda University, Tokyo.  
2016 (scheduled on July 2-3) Pacific Peace Study Conference, Doshisha University, Kyoto.  
2016 (scheduled on July 1) International Institute of American Studies, Doshisha University, Kyoto.  
2016 (scheduled on June 30) Department of Economics, University of Tokyo  
2016 (scheduled on June 30) Department of Political Economics, Waseda University, Tokyo.  
2016 Workshop on Domestic Politics and Japanese Foreign Policy, Yale University  
2016 Conference on Innovation and Entrepreneurship in Japan, University of California, San Diego  
2016 Leitner Political Economy Series, Yale University.  
2015 Symposium “Is Japan Really Back?” honoring the career of Gerald Curtis, Columbia University  
2015 International Political Economy Society Annual Meeting  
2015 American Political Science Association Annual Meeting  
2015 Waseda University, Political Economy Seminar, Tokyo, Summer 2015  
2015 Princeton’s IPE/CPE Conference in Brazil, Rio de Janeiro and San Paulo.  
2015 University of Toronto, International Relations Speaker Series.  
2014 International Political Economy Society Annual Meeting.  
2014 University of Wisconsin, Madison, International Relations Speaker Series.  
2014 Workshop on Domestic Politics of Trade Agreements, Kobe University.  
2014 Stanford Summer Juku on Japanese Political Economy, Stanford University.  
2014 American Political Science Association Annual Meeting (discussant)  
2013 A Conference on Japan at Crossroad, Japan Center for Economic Research, Tokyo.  
2013 International Studies Association Annual Meeting  
2013 Texas A & M, International Relations Speaker Series.  
2013 A Conference on Politics of the Changing World Economy, Goa, India  
2012 Workshop on Japanese Globalization Surveys, Waseda University, Tokyo.  
2012 University of Pittsburgh, GSPIA Speaker Series  
2012 Princeton University, IR Speaker Series  
2012 International Political Science Association Meeting, Madrid, Spain.

2012 (Cancelled due to hurricane) American Political Science Association Annual Meeting  
2012 International Political Economy Annual Meeting  
2011 A Conference on New Politics in Hard Times, UCSD  
2011 University of Texas, Austin, Department of Political Science  
2011 Workshop on Japanese Globalization Surveys, Waseda University, Tokyo  
2011 International Political Economy Society Annual Meeting  
2010 Duke University, Center for Globalization and Governance Seminar Series  
2010 West Coast East Asia/IR Conference, University of Southern California  
2010 International Political Economy Society Annual Meeting  
2009 European University Institute  
2009 A Conference on Post-bubble Japanese Political Economy, University of California, Los Angeles  
2009 American Political Science Association Annual Meeting  
2009 International Political Economy Society Annual Meeting  
2009 Kyoto University, Department of Political Science (Machidori Seminar)  
2008 International Studies Association Annual Meeting  
2008 University of Tokyo (Komaba), International Relations Seminar  
2008 Gakushuin University (Talk on Graduate School at UCSD)  
2008 American Political Science Association Annual Meeting  
2008 Workshop on Globalization Survey, Harvard University (discussant)  
2008 International Political Economy Society Annual Meeting  
2008 Theories of International Political Economy and China. Beijing, China  
2008 A Conference on Distributive Politics, UCSD.  
2008 University of California, Los Angeles, Japanese Studies Speaker Series  
2007 A Conference on Japan and the World, Council on East Asian Studies, Yale University  
2007 Workshop on Policy Network in Japan, Kobe, Japan  
2007 A Conference on The Dynamics of East Asian Regionalism, UC Berkeley.  
2007 Modeling Power Relationships in Japanese Democracy, University of British Columbia  
2007 Midwest Political Science Association Annual Meeting  
2007 American Political Science Association Annual Meeting  
2007 International Political Economy Society Annual Meeting  
2006 International Studies Association Annual Meeting  
2006 Midwest Political Science Association Annual Meeting  
2006 American Political Science Association Annual Meeting  
2006 Yale University, Department of Political Science  
2005 American Political Science Association Annual Meeting